## 孵化协议

## **Incubation Agreement**

非常感谢您参加 2022"创想无锡"全民创业大赛海外专项赛暨无锡国际创业创新科技大赛,为了更好的服务本次参赛的所有科技创新项目国内落地,大公坊雪浪小镇共享国际创新中心为每个参赛项目提供以下孵化服务:

Thank you for participating in the 2022 Chuang Xiang Wuxi National Entrepreneurship Competition in the Overseas Special Competition and Wuxi International Innovation Technology Competition. To assist all the projects to land in China, iMakerbase's XueLang Town Sharing International Innovation Center will provide the following services:

- 1、创新设计服务:为参赛项目提供设计研发方面服务,包括但不限于产品外观设计、结构设计、电子设计、功能开发等服务。
- 2、产业化服务: 为参赛项目 3D 打印、样品制作、模具制作、小批量生产与大批量制造等产业化服务;
- 3、品牌渠道服务:为创赛项目提供国内外市场渠道,对接国内国际营销渠道资源,品牌宣传,创新推广;
- 4、场地服务: 大公坊在无锡建有雪浪小镇共享国际创新中心, 为参赛项目提供 办公场地支持;
- 5、投融资服务:帮助参赛项目链接投资人,并推动投资决策,对接中国供应链、资本与国内市场;
- 6、资源对接服务:大公坊运营国外(日本、韩国、意大利、美国硅谷、加拿大)等区域设立创新中心和联络站,国内(深圳、东莞、顺德、无锡、淄博)等地建立创新中心,帮助参赛者对接业务需求的资源,包括但不限于当地政府、高校、商协会、创新机构、媒体等;
- 1. Design and R&D: industrial design, mechanical design, electrical design, product development, etc.;
- 2. Production: 3D printing, prototyping, tooling, small batch production, and mass manufacturing, etc.;
- 3. Branding & marketing: brand design and strategy to bridge Chinese and global marketing and sales channels;
- 4. Space: free office space provided by iMakerbase's XueLang Town Sharing International Innovation Center in Wuxi;
- 5. Investment and financing: connect with investors and consult on investment decisions to work with the Chinese supply chain, funds, and Chinese market;
- 6. International network: connect with resources from local governments, universities, business association, innovation institutions, media, etc. through iMakerbase innovation centers and liaison offices in Japan, Korea, Italy, Silicon Valley in the US, Canada, Shenzhen, Dongguan, Shunde, Wuxi, and Zibo in China.

甲方/ Party A:

乙方/ Party B: iMakerbase XueLang

联系人/ Contact Person:

Technology (Wuxi) Co. Ltd.

Leonardo De Palo

联系人/ Contact Person:

日期/ Date: 2022/8/12

日期/ Date: